



FORD CREDIT

-payee

Lease/Purchase Financing Proposal
UNION CNTY GOVT, Schedule: 4814011

September 19, 2018

Quantity	Description	Price
1	2019 Ford F-350	\$54,351.00

Total Amount Financed*	Number of	Payment Timing	APR	Payment Factor	Payment Amount
\$54,896.00	4	Annual in Advance	6.20%	0.272989	\$14,986.00

*\$545.00 underwriting fee included

EXPIRATION DATE: 11/17/2018

This proposal, until credit approved, is not a commitment by Ford Credit Municipal Finance. It has been prepared assuming that the lease qualifies for Federal Income Tax Exempt Status for Ford Credit Company LLC under Section 103 of the IRS Code. Financing is subject to credit review and approval of acceptable documentation by Ford Credit Municipal Finance.

MUNICIPALITY REQUIREMENTS

In order for us to proceed with the approval process, please fax to (313) 390-3783 or email jgunn26@ford.com the following items:

- Most recent audited financial statements.
- A copy of your STS-70 Tax-Exempt Certificate.
- Copy of Board Resolution or Meeting Minutes showing proof of appropriation.
- Completed Municipal Finance Application (attached).

Note: Please forward the signed original Municipal Finance Application by mail to Ford Credit Municipal Finance, 1 American Road-MD 7500, Dearborn, MI 48126.

All sent via email 9-25-18

DEALERSHIP REQUIREMENTS

In order for Ford Credit Municipal Finance to prepare the Lease/Purchase Financing documentation for the municipality, the following items are required from Bob Ridings Ford:

- Vehicle vin number(s) and/or equipment serial number(s).
- Itemized list of equipment, if applicable.
- On dealership letterhead, provide the following wire instructions, if not already on file in the following format:
 - dealership's bank name,
 - dealership's bank 9-digit ABA routing number,
 - dealership's bank account number,
 - signature and title of person providing the information.

FUND	DEPT	ACCT	AMT (opt)
195	a	5400	7,088.90
120	a	5201	7,897.10

DESCRIPTION & APPROVAL:				
FUND	DEPT	ACCT	ID (opt)	AMT (opt)

Note: You should **not deliver** any of the vehicle(s) and/or equipment to the municipality until credit has been approved and we receive our fully executed contract and first payment, if applicable.

Ford Motor Credit Company ("FMCC") is providing the information contained in this document for discussion purposes only in connection with a proposed arm's length commercial leasing transaction between you and FMCC. FMCC is acting for its own interest and has financial and other interests that differ from yours. FMCC is not acting as a municipal advisor or financial advisor to you, and has no fiduciary duty to you. The information provided in this document is not intended to be and should not be construed as "advice" within the meaning of Section 15B of the Securities Exchange Act of 1934 and the municipal advisor rules of the SEC. FMCC is not recommending that you take an action and you should discuss any actions with your own advisors as you deem appropriate.

Bob Ridings Inc
931 Springfield Rd
Taylorville, IL 62568

Ph 217-824-2207
 Fax 217-824-4252

Invoice # F7330

Date: 9-18-18

Union County Highway Dept

306 Mississippi St
 Jonesboro, IL 62952

BALANCE DUE

Upon Receipt

\$54,351.00

Notes: Your P/O # 2018-1

Item Description	Quantity	Price Per	Total
2019 Ford F350 Super Cab 4x4 Pickup w/Knapheide Flip Top Service Body & Related VIN # 1FD8X3BT9KEC43508	1		\$54,196.00
New Municipal Title & Lic	1		\$155.00
Tax Exempt # E		Tax - 0%	\$0.00
TOTAL			\$54,351.00

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New Municipal Title & Lic	1		\$155.00
Tax Exempt # E		Tax - 0%	\$0.00
TOTAL			\$54,351.00

Invoice # 1000

Date 9-18-18

SALES TAX

Amount

00.00

State of Michigan

Department of

Transportation

Vehicle # 2018

Model

00.00

2018 Ford F350 Super Cab 4x4 F150
-W/Service Body & Rollup
VIN: 1FDRX3T8K0C4308

00.00

Michigan Title & Lic

00.00

Exc Tax



Municipal Finance Department
1 American Road, MD 7500
Dearborn, Michigan 48126

September 18, 2018

Todd Crews
Bob Ridings Ford
toddfleet@aol.com

RE: UNION CNTY GOVT, IL, Quote #91826

Ford Credit Municipal Finance is pleased to present the following financing options for your review and consideration.

Option	Quantity	Description				Price
A	1	2019 Ford F-350				\$54,351.00
	Total Amount Financed*	Number of Payments	Payment Timing	APR	Payment Factor	Payment Amount
	\$54,896.00	3	Annual in Advance	6.25%	0.353733	\$19,418.53

Option	Quantity	Description				Price
B	1	2019 Ford F-350				\$54,351.00
	Total Amount Financed*	Number of Payments	Payment Timing	APR	Payment Factor	Payment Amount
	\$54,896.00	4	Annual in Advance	6.20%	0.272989	\$14,986.00

*\$545.00 underwriting fee included

EXPIRATION DATE: 11/17/2018

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Ford Credit Municipal Finance Program

- There is no security deposit, no prepayment penalty, and no mileage penalty.
- At inception, the new equipment title/registration indicates the municipality as Registered Owner, with Ford Motor Credit Company LLC as first lien holder.
- At term end, the municipality buys the equipment for \$1.

Thank you for allowing Ford Credit Municipal Finance the opportunity to provide this quotation. If you have any questions regarding the option presented, need additional options, or would like to proceed with the approval process, please contact me at (800) 241-4199, option 1.

Sincerely,

Jessica Gunn

Jessica Gunn
Marketing Coordinator
jgunn26@ford.com



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**Bob Ridings Fleet Sales
Todd Crews, Fleet Sales Mgr.
931 Springfield Rd
Taylorville IL 62568**

Ph. 217-824-2207

Email toddfleet@aol.com

Fax 217-824-4252

-----Please Read, this is your Order Confirmation-----

Tuesday, September 18, 2018

KEVIN GRAMMER
UNION COUNTY HIGHWAY DEPT
306 MISSISSIPPI ST
JONESBORO, IL 62952

Dear Kevin:

This letter is to acknowledge your recent order from our Fleet Sales Program in association with our State of Illinois Purchase Contract # PSD 4018301. We are pleased you have chosen your vehicle from us and we have ordered it as follows. Note delivery is estimated in 120+ days after your order.

1 2019 Ford F350 SUPER Cab 4x4 Pickup w/8ft Bed
Includes All Standard Pkg Equipment 11,000 GVWR
Air Conditioning , Tilt Wheel, AM/FM Stereo
HD Trailer Pkg w/Hitch & Wiring \$29,160.00
SUPER Cab includes flip out rear doors and folding rear seat
USE SINGLE REAR WHEELS (-\$700.00)
USE 6.7 Litre Turbo Diesel V8 \$7908.00
ADD XL Value Pkg w/Cruise & SYNC \$985.00
Power Windows/Locks/Mirrors \$885.00
Aux Rear Springs & Stabilizer NOT AVAILABLE w/Service Body & Snowplow Prep
Electric Shift on the Fly 4x4 NOW INCLUDED
3.55 Electronic Locking Axle \$330.00
TDX All Terrain Tires \$155.00
Snowplow Prep Pkg \$79.00
4x4 Skid Plate Pkg \$100.00
Engine Block Heater \$85.00
Roof Clearance Lights \$90.00
Factory Upfitter Switch Panel \$155.00
Built in Factory Trailer Brake Included 28,700 GCWR Included
110V Power Outlet \$75.00
Factory Black Running Boards \$425.00
HD Rubber Floor Mats \$65.00
Undercoat \$249.00
BOSS 9ft Super Duty Snowplow \$6295.00
KNAPHEIDE 8ft Service Body Pkg \$5985.00
USE FLIP TOP BODY \$1200.00
USE 700 R SERIES with long horizontal on DRIVER Side, No Cost
Backrack Cab Protector \$395.00
Delivery to your Location \$275.00
New Municipal Lic & Title \$155.00
(Z1) White Ext, Steel Gray VINYL 40/20/40 Split Seat, Full Vinyl Floor Covering
YOUR COST, P/O # 2018-1 \$54,351.00

FORD MUNICIPAL LEASE is available to you, a lease-to-own with first payment at delivery with annual payments and you own the vehicle at the end.

	3YRS	4YRS
ANNUAL PAYMENTS	\$19,418.53	\$14,986.00

NOTE if this outline is incorrect in any way please call me IMMEDIATELY to correct it.
Please contact me with any questions and thanks for your business!

Sincerely,
Todd Crews
Fleet Sales Manager